



Nationwide®

# Nationwide IUL Cap Rate Increases

Effective September 15, 2022

**Interest rates are up, and so are our cap rates!** We are increasing cap rates by 0.50% on the capped S&P 500® indexed interest strategies in Nationwide IUL Accumulator II 2020, for both new and in-force business. Many of our older IUL products (even those with guaranteed multipliers) will have higher cap rates too, up to an additional 0.10%.

**The changes go into effect September 15, 2022.** This means that starting August 16, 2022, any premiums going into those indexed interest strategies with changes will benefit from the higher rates.

#### Important dates

- **August 16, 2022:** Life illustration software will be updated with new cap rates and new maximum illustrative rates
- **August 16, 2022:** New premiums received on or after this date will receive the new cap rates
- **September 15, 2022:** Segments created on this date will receive the new cap rates – new premium, transfers (including DCA) and reallocations of matured segments

#### Why IUL now

IUL offers growth potential through participation in the market without being in the market and provides protection against negative crediting rates with a guaranteed 0% floor rate. Our new volatility control indices offer even more choices for your clients concerned about market volatility.

#### Cap rates changing in our currently marketed products

<b>Nationwide IUL Accumulator II 2020</b>	Old cap rate	New cap rate	Increase
1-Year S&P 500® Point-to-Point	9.00%	9.50%	0.50%
1-Year High Cap S&P 500® Point-to-Point	11.00%	11.50%	0.50%

#### Maximum illustrative rates

*S&P 500 strategies:* 6.00% for the 1-Year Point-to-Point (Core) and Uncapped; 6.93% for the High Cap  
*Multi-Index Monthly Avg. strategies:* 5.89% for the Core and 7.07% for the High Cap  
*Volatility control strategies:* 6.00% for the Plus and High Par strategies; 7.07% for the High Par Select

## Cap and participation rates changing in products closed to new sales

<b>Nationwide IUL Accumulator II and Nationwide IUL Protector II (2018)</b>	Old cap rate	New cap rate	Increase
1-Year S&P 500® Point-to-Point	6.00%	6.10%	0.10%
1-Year High Cap S&P 500® Point-to-Point	9.00%	9.10%	0.10%
1-Year S&P 500® Point-to-Point with 50% Advanced Multiplier	7.25%	7.35%	0.10%

<b>Nationwide YourLife IUL Accumulator and Nationwide YourLife IUL Protector (2015) Sold outside of New York</b>	Old cap rate	New cap rate	Increase
1-Year S&P 500® Point-to-Point (Available on IUL Accumulator only)	7.50%	7.60%	0.10%
1-Year S&P 500® Point-to-Point with 15% Multiplier	6.00%	6.10%	0.10%

<b>Nationwide YourLife IUL (2011)</b>	Old cap rate	New cap rate	Increase
1-Year S&P 500® Point-to-Point	7.50%	7.60%	0.10%

<b>Nationwide Survivorship IUL (2018)</b>	Old cap rate	New cap rate	Increase
1-Year S&P 500® Point-to-Point	6.00%	6.10%	0.10%
1-Year High Cap S&P 500® Point-to-Point	9.00%	9.10%	0.10%

### Nationwide's history of strong IUL solutions

For our first IUL, launched in 2011, the annual average crediting rate for its S&P 500® strategy is **8.21%**, well above the product's current maximum illustrative rate.<sup>1</sup> While past performance is no guarantee of future performance, our historical crediting rates help demonstrate the value of our IUL solutions, along with our:

- Low-cost product structure
- Stable cost of insurance (COI) rates – with no COI rate changes to in-force policies in our history
- Line-up of volatility control indices designed to help keep crediting rates more consistent
- Guaranteed Nationwide IUL Rewards Program®
- Cash indemnity Long-term Care Rider II with benefits that can be used for home care

### Future rate improvements

We are closely monitoring interest rates looking for opportunities to offer more rate increases and more growth potential when possible.

Thank you for your partnership and for choosing Nationwide IUL solutions. If you have any questions, please call us.

**Life Insurance Solutions Center**  
1-800-321-6064



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Indexed universal life insurance policies are not stock market investments, do not directly participate in any stock or equity investments, and do not receive dividends or capital gains. Past index performance is no indication of future crediting rates. Also, be aware that interest crediting fluctuations can lead to the need for additional premiums to be paid into your client's policy.

<sup>1</sup> The average crediting rate was calculated by summing all the monthly crediting rates since 2011 for Nationwide YourLife IUL 1-Year S&P 500® strategy, then dividing by the number of months.

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