



[View this email as a webpage](#)

Good news

Dear Distribution Partners,

We have some good news for you!

Nationwide is resuming life insurance sales in Washington state effective May 2, 2022

We are happy to announce that beginning on May 2, 2022, we are accepting applications for all life insurance products available for sale in the state of Washington. This includes Nationwide CareMatters®, which has been available since Feb 4, 2022.

Please note that backdating is not available for applications received after May 2, 2022.

We understand that your recent service experience might not have been what you normally expect from us. We are excited that we are now in a place to reopen business in Washington and to provide the service levels that Nationwide® is known for. We are demonstrating that commitment through increased staffing and our investment in continued system changes to help us better serve you.

Want faster turnaround? Use our digital resources.

- Use electronic applications whenever possible.
- Encourage your clients to use the Online Interview. [Watch this video](#) to learn more.
- You can check on the status of applications and submit outstanding requirements using our [Life Pending Business Tracker](#). Watch this video to learn how to use the [Life Pending Business Tracker](#).
- NOTE: When selling through an intermediary, identifying them in the electronic application will help expedite processing.

We look forward to continuing to nurture our partnership in the future.

Life Insurance Solutions Center: 1-800-321-6064

Brokerage General Agents Solutions Center: 1-888-767-7373

Nationwide Financial Network® Solutions Center 1-877-223-0795

Producer Group Solutions Center: 1-844-867-8159

World Financial Group Solutions Center 1-855-455-4139

This email was sent to: jcongcong@flynnassociates.com
This email was sent by: Nationwide, One Nationwide Plaza, Columbus, OH, 43215

FOR FINANCIAL PROFESSIONAL USE — NOT FOR DISTRIBUTION WITH THE PUBLIC

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution
• Not insured by any federal government agency • May lose value

This material is not a recommendation to buy or sell a financial product or to adopt an investment strategy. Investors should work with their financial professional to discuss their specific situation.

All guarantees and benefits of the insurance policy are backed by the issuing insurer. Policy guarantees and benefits are not backed by the broker/dealer and/or insurance agency selling the policy, nor by any of their affiliates, and none of them make any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

Products are issued by Nationwide Life Insurance Company or Nationwide Life and Annuity Insurance Company, Columbus, Ohio.

Nationwide, the Nationwide N and Eagle and Nationwide is on your side are service marks of Nationwide Mutual Insurance Company.
© 2021 Nationwide

LAE-1980AO (05/22)

Nationwide, the Nationwide N and Eagle, Nationwide is on your side, Nationwide Advisory Retirement Income Annuity, Nationwide

Advisory Income, and other marks displayed in this message are service marks of Nationwide Mutual Insurance Company and/or its affiliates, unless otherwise disclosed. © 2022 Nationwide.

At Nationwide, we work hard to ensure your online safety, security, and privacy. Please take a moment to [review our policies](#). To remove your email address from this or all Nationwide email lists, please go [here](#) and follow instructions.

Email ID: 10856182-EIP08722--604216