

Life insurance for high-net-worth foreign nationals

Enhancements available June 8, 2020

Last July, we launched enhancements to Symetra's high-net-worth foreign national (HNWFN) market program. At that time, we made a commitment to continually evaluate and, where possible, make improvements to our program. We are pleased to announce the following enhancements:

- We will now allow premium financing for eligible clients. Eligible clients must have a net worth of at least \$5 million and an annual income of at least \$200,000. Please review our updated <u>premium financing guidelines (PDF)</u> for details.
- We will accept juvenile cases for qualifying individuals. Eligible issue ages are 15 days old up to 17 years old. Our <u>program overview and underwriting</u> <u>quidelines (PDF)</u> provide additional details on our requirements.
- We've made changes to our nexus requirements where a U.S. bank account or brokerage account is the only nexus/connection. We will now require a \$25,000 minimum balance that's at least one month old.
- We will reimburse up to \$300 for the cost of translating attending physician statements (must be translated into English by a non-related, certified, thirdparty translation agency) on cases submitted beginning June 8, 2020 if the policy is issued and placed in-force with Symetra.

EXPLORE OUR HNWFN PROGRAM SITE:

We are excited to announce these enhancements and are committed to the high-net-worth foreign national market. As with all of our business, we continue to follow CDC guidelines and will continue to underwrite applications on a case-by-case basis.

If you have questions about our program, please contact your regional vice president or the Symetra Life Sales Desk at 1-877-737-3611 or <u>lifesales@symetra.com</u>.

Life insurance is issued by Symetra Life Insurance Company, 777 108th Ave NE, Suite 1200, Bellevue, WA 98004. Products are not available in all U.S. states or any U.S. territory.

Guarantees and benefits are subject to the claims-paying ability of Symetra Life Insurance Company.

This is not a complete description of Symetra's high-net-worth foreign national (HNWFN) market program. It may have new or amended rules and restrictions, and is subject to change in order to be compliant with requirements in the client's home jurisdiction. The program is subject to change without notice.

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1-800-SYMETRA (796-3872)

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ELIM-635 6/20