



Carrier	Term	UL	IUL	SUL	WL	VUL	Annuity	LTC	Hybrid-LTC	DI
Accordia Life/Global Atlantic		✓	✓							
Allianz Life			✓				✓			
American Equity							✓			
American General	✓	✓	✓		✓		✓			
American National	✓	✓	✓		✓		✓			
Ameritas Life (Focus10)	✓									✓
Assurity Life	✓	✓								✓
Athene			✓				✓			
Banner/ Legal and General America	✓	✓								
Berkshire Life Insurance										✓
Bestow	✓									
Cincinnati Life	✓	✓			✓					
Equitable Life Insurance	✓	✓	✓			✓				
Exceptional Risk Advisors										✓
Fidelity & Guarantee							✓			
First Symetra National Life of NY	✓						✓			
Forethought/Global Atlantic							✓			
Genworth					✓		✓	✓		
Great American							✓			
Guardian Life					✓					✓
Guggenheim							✓			
Hanleigh Insurance	✓									✓
Illinois Mutual Life										✓
Integrity Life							✓			
John Hancock	✓	✓	✓	✓		✓		✓		
Life Insurance of the Southwest	✓		✓		✓		✓			
Lincoln National/ Lincoln Financial	✓	✓	✓	✓		✓	✓		✓	✓
Mass Mutual	✓	✓		✓	✓	✓	✓	✓	✓	✓
MedAmerica								✓		
Midland National		✓	✓				✓			
Minnesota Life/Securian Financial	✓	✓	✓	✓		✓	✓		✓	
Mutual Trust Life	✓				✓					

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National Guardian Life								✓		
National Life	✓						✓			
Nationwide	✓	✓	✓		✓	✓	✓		✓	
New York Life					✓		✓			
North American	✓	✓	✓				✓			
Oceanview							✓			
OneAmerica/Statelife							✓		✓	
Pacific Life	✓	✓								
Pan-American	✓									
Petersen International	✓									✓
Principal Life	✓	✓	✓			✓	✓			✓
Protective Life	✓	✓	✓		✓	✓	✓			
Prudential	✓	✓	✓	✓	✓	✓				
Reliance Standard							✓			✓
ReliaStar/Voya		✓				✓				
Royal Neighbors							✓			
Savings Bank Life	✓				✓					
Security Mutual Life	✓	✓		✓	✓		✓			
Standard Insurance Company										✓
Symetra	✓	✓	✓				✓			
Transamerica	✓		✓		✓			✓		
United/Mutual of Omaha	✓	✓	✓		✓		✓	✓		✓
United States Life (NY)	✓	✓	✓		✓		✓			
UNUM										✓
William Penn (NY)	✓	✓								
Zurich	✓		✓							

	Advanced Markets	Practice Building Tools
Impaired-Risk Underwriting	Estate Planning and Wealth Transfer	Online Applications/Drop Tickets
Premium Financing	Business Succession Planning	Accelerated/No-Exam Underwriting
Multi-Life Guaranteed/Simplified Issue	Retirement Income Funding	Policy Review and Analysis
Foreign National Coverage	Deferred Compensation	Complimentary Business Valuations
Athlete/Entertainer Placements	Executive Benefits	P+C Agency Partnerships

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